



**HIGHFIELD**  
human solutions

**Talent**

**...is one of the most  
valuable commodities  
in the world**

# Talent

*“The man who gets the most satisfactory results is not always the man with the most brilliant single mind, but rather the man who can best co-ordinate the brains and talents of his associates.”*

**W. Alton Jones**

# Highfield Human Solutions is... executive search

Experts in Highfield's executive search practice specialise in seeking out talent for senior roles, and most regularly operate at operational and executive board level. Uniquely, we employ functional and industry specialists who have the first hand experience, knowledge and credibility that adds genuine value to client organisations.

To seal our commitment to our clients' future business success, we provide leadership development to all candidates placed by us.

# Highfield Human Solutions is... talent management

At the heart of our business is a talent philosophy, which we call 'integrated talent management'. Simply put, we have a team of dedicated research and consulting resources who utilise their expertise and a range of state-of-the-art research tools to help clients to maximise their investment in employees.

Whether our talent management practice is tracking high potentials in the industry or benchmarking internal skills against the external market, clients confirm that our detailed, strategic “talent reports” give them competitive edge - with long-term value.

## We are experts...

Highfield is one of the most established, experienced search companies in existence, and with that comes an enviable track record. You may take our specialist knowledge for granted, but we never make any assumptions about your brief: we listen and offer solutions that are tailored to a client's individual needs. We build relationships on personality, genuine appreciation, honest advice and opinions that are borne of true insight.

Clients can and do rely on us as passionate and trusted partners who help them to achieve business goals and provide competitive advantage.

## **...in identifying, attracting, retaining and developing talent.**

An assignment is never simply about recruitment. We follow a unique process that is designed to identify and attract simply the best talent for our clients. Our range of integrated talent solutions works in perfect harmony with our executive search practice to help clients retain and develop that talent; providing the industry context within which it can be benchmarked and the expert guidance needed for it to grow.

# We work with some of the world's most dynamic companies...

Our philosophy of working with a smaller number of clients than the industry average underpins our success. Not only does this unique exclusivity mean that our accessible pool of talent is much wider than other search organisations, it also ensures that our commitment to deliver is at the very top of our agenda.

Clients tell us that our commitment to finding future leaders is enhanced by the very personal touch we give when managing each and every assignment.

## **in the competitive consumer, telco, technology & service sectors...**

We have 21 years' experience in our chosen markets: markets where high profile brands fight intensely for top talent. By specialising in these defined sectors, we can provide a truly focused approach and are able to utilise a well-developed pool of sources and expert resources.

## ...globally

Not only are we a leading UK executive search practice; Highfield is also the UK partner of iMD International Search & Consulting: one of the largest search firms in the world. This global partnership boasts more than 150 consultants in over 40 major cities around the globe; providing worldwide economies of scale.

As you might expect from Highfield, the beauty of our global operation is its combination of immediate access to international talent and specialist services delivered with local empathy, insight and expertise.

[www.iMD-search.com](http://www.iMD-search.com)



Placing **talent**

at the heart of your  
**organisation**

If you're looking for a talent partner you can  
trust, call Highfield Human Solutions today on

**01635 339233**

or visit us online at

**[www.highfielduk.co.uk](http://www.highfielduk.co.uk)**

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